



NORTH SAILS

ONE DESIGN

Autumn Sails offer. Expires 13th Oct 2020

QIR103285 MONDAY, SEPTEMBER 21, 2020

ONE DESIGN MERMAID

North Sails Ireland

Dear Mermaid Sailors

Please see on the following page the quotation for our 2020 Seasonal Pricing offer for the class. This years offer is -14% discount from our retail prices and includes free delivery from the UK to our Cork or Dublin HQ as per most years. Prices quoted include the discount and VAT at 21%. The price you see is the price you pay.....

The North Sails have proven to be very competitive again in the limited racing we had this year. Going with a proven suit of sails is always a safe bet in a One Design Class like the Mermaid. Other suppliers come and go but North Sails have been supplying Championship winning sails to the class since 2008 and will still be supplying them in 2028.....Our record of Championship wins in the recent past is second to none.

Back in 2008 we started the original sail development with Paddy Dillon and he had some really nice results straight away with the sails. The MS-1 design spinnaker was an immediate success and the original mainsail design also proved to be fast but our first generation Jibs were just a little flat. With the help of Paddy and others we developed the more powerful MJ-2 Jib design which was an instant hit. We also made a few changes to the mainsail and the second generation MM-2 was a touch more powerful than the MM-1. The designs then stayed static for a while until we were approached back in June 2018 by Darragh McCormack.

Darragh had some very strong views on the upwind sails and I spent some time sailing with him and developing the new line of sails on a just in time basis for the 2018 Nationals. We came up with some very powerful sails that proved to be FAST and versatile straight out of the bag. The DMM-1 mainsail and the DMJ-1 Jib have been very successful over the last three seasons and the MS-1 spinnaker design has not changed since 2008 and has won hundreds of races.....

The Autumn offer has started and runs until the 13th Oct 2020. The terms of the 2020 deal are full payment with order and the sails will be delivered ASAP and before Christmas 2020.

For even more information about the North Mermaid sails please do not hesitate to contact me.

I look forward to hearing from you very soon.

Kindest Regards

Nigel Young

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North Sails Ireland
Cois Chuain
O'Reagan's Field
Myrtleville, Cork -
Ireland

Quote QIR103285

ONE DESIGN MERMAID

Quote Date: Monday, September 21, 2020

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Item ID	Description	Qty	Price (EUR)
QIR103285-001	DMM-1 Mainsail	1	945,91 €
QIR103285-002	DMJ-1 Jib	1	473,47 €
QIR103285-003	MS-1 Spinnaker	1	648,29 €

The price you see is the price you pay.....Including VAT and free delivery to Cork or Dublin HQ. Delivery direct to the customer is extra....

Prices reflected in this quote are effective for 18 days unless otherwise noted.

Payment terms: Deposit of 50% due in advance. Net cash before dispatch

Delivery Terms: All measurements must be received no later than 30 days prior to delivery

Shipping Details: EU Economy (3-5 Days)

Bank: Bank Of Ireland, Main Street, Carrigaline, Co Cork, Ireland, BANK# BOFIE2D , IBAN# IE72 BOFI 90297984554050, ACC# 84554050